Leadership is about making others great. Leadership isn’t about being great, it’s about enabling others to be great.
SOMEONE ASKS THE QUESTION: HOW CAN I BECOME A GREAT LEADER?

LEADERSHIP ISN’T ABOUT BECOMING GREAT YOURSELF, BUT MAKING OTHERS GREAT.
The leader is only as great as his team.

How does one enable people to be great and create great teams?
PEOPLE MAKE THE DIFFERENCE

• You can’t make an omelet without eggs!
• Great people make the difference between great teams and mediocre teams.
• Our goal as a leader is to look for people with potential and help them to be the best.
  • Get to know the people around you.
  • Help them to realize what they want to accomplish
  • Help them realize what they need to do to become the right person to accomplish their task for dream
Success will come if you believe in the potential of people. Empower those you work with to become the best they can be.
HOW CAN WE EMPOWER OTHERS

1. Give them a clear goal
2. Give them a clear job description
3. Give them the resources to do their job
   - Human Resources
   - Material Resources
   - Financial Resources
4. Affirm them and reward them
5. Evaluate and guide them
CREATE THE RIGHT ATMOSPHERE

• Small acts are usually better than big ones:
• Generous actions, kind words, small gifts, spending time
• Positive atmosphere
• Creates a creative atmosphere by giving people freedom to try something new, try something different and make small mistakes
• Create a Winning Atmosphere (winning is not beating others, but overcoming obstacles and accomplishing the goal)
EXCELLENCE IS NOT AN ACT, BUT A HABIT

THE TRUE YOU IS WHAT YOU DO AGAIN AND AGAIN AS A HABIT – WHETHER GOOD OR BAD
SUCCESSFUL WORK HABITS

• Plan your work the night before and arrive at work a few minutes early
• Allow extra time for each project and appointment
• Prepare what you need
• Be positive
• Prioritize: Focus on your goals and don’t distract others
• Work for 45 minutes and rest for 15 minutes
• Organize your work area and tools
• Eat the elephant one bite at a time
BE FAITHFUL TO YOUR CORE VALUES – DON’T CHANGE

• Methods change, but core values do not change
• As the Senior Leader, don’t change your mind often, this means think before you make a policy or change direction
• Create work habits that will help you be efficient and effective
BE HUMBLE AND DON’T BLAME OTHERS

• When things go wrong, weak leaders blame others
• “It takes two to Tango”
• Examine if you have a part in what has gone wrong by not communicating clearly or timely or not clear planning or not enough preparation for the team
BE HUMBLE AND DON’T BLAME OTHERS

• Give your staff and helpers an opportunity to fail, but show them how not to fail in this again.
• When you make a mistake admit it and ask for forgiveness
• When you need help as the Senior Leader, ask others for help
• By doing this you’re showing your staff and helpers it’s okay to not be 100% right, but seek help when you need it
WHEN YOU SUCCEED
GIVE HONOR TO YOUR TEAM BECAUSE YOU CAN’T WIN WITHOUT THEM!

MAKE YOUR TEAM FAMOUS!
DON’T GIVE UP – BE RESILIENT

• When you fail or something goes wrong, try to understand why it failed, but don’t dwell on the failure long
• Instead, try to discover what will prevent you from making this mistake or failure again
• Everybody fails, but those who dwell on the failure never move forward. Rise up! Learn from the mistake and move forward!
INTEGRITY IS YOUR FOUNDATION

• Your personal integrity affects your team.
• You, your staff and helpers and your organization must have a foundation of integrity that is your compass
• Never ignore your integrity to take a short cut to success
• If you violate your personal integrity or organization’s integrity, you create an atmosphere of distrust and dishonesty among your staff and helpers
IT’S ALWAYS THE RIGHT TIME TO DO THE RIGHT THING
SUMMARY

TO BE A GREAT LEADER YOU MUST HAVE A GREAT TEAM. TO HAVE A GREAT TEAM YOU MUST CREATE A POSITIVE, WINNING ATMOSPHERE, MODEL HUMILITY AND PROVIDE THEM WITH THE RESOURCES TO BECOME GREAT.

NOTHING IS ACCOMPLISHED BY ONLY ONE PERSON. EVERYTHING GREAT IS ACCOMPLISHED BY A GREAT TEAM.